#### PEOPLE



OUR STRATEGY FOR ESPORTS WALES

ESPORTS WALES



#### ESPORTSWALES.ORG



The definition of esports: a multiplayer video game played competitively for spectators, typically by professionals.

Esports is competitive video gaming at the professional level. In the same way that regular sports like rugby and football hold tournaments for the top players in the world to compete in for cash prizes and notoriety, esports do the same, bringing individual players or teams of players together in competitive environment in a game.

Sport is played on a physical pitch, field, court, track etc. Esports is played on a virtual pitch, field, map, track etc. using different devices to interact with the environment.

#### ABOUT US

### THIS IS ESPORTS WALES

Established in 2018 Esports Wales has stepped up to be the national body for esports within Wales.

#### **OUR MISSION**

01

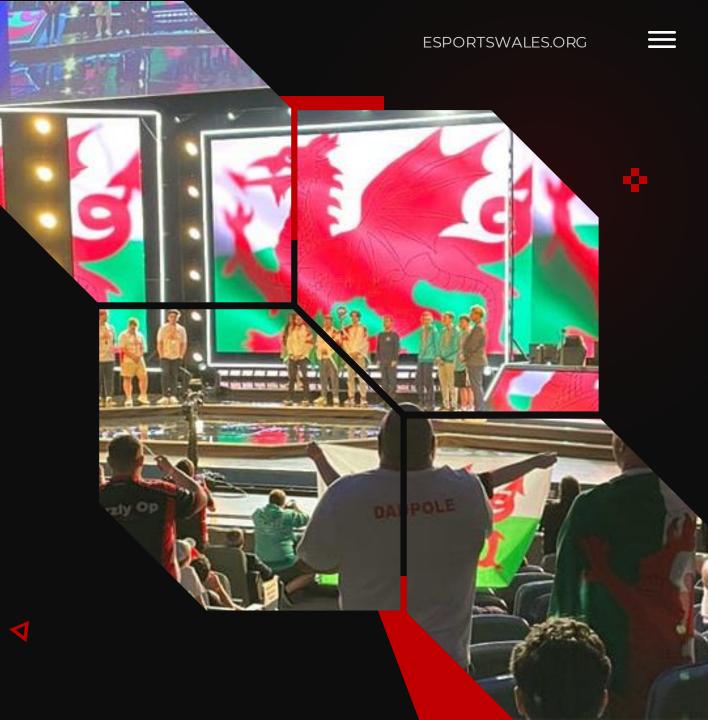
To support competitive gaming from the grassroots to the professional level.

02

We aim to improve the standard of Welsh esports and increase its level of awareness in Wales.

03

We aim to provide opportunities for esports talent in Wales to be scouted by professional teams through hosting and sponsoring tournaments nationwide with the focus always on Wales.



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## CULTURE, LEADERSHIP & GOVERNANCE

CULTURE	LEADERSHIP	GOVERNANCE
We will be led by our values, embrace our reality, focus on solutions	We will be open, transparent and involving in how we lead Esports	We have a responsibility to be agile and inclusive.
and dream for an ambitious Welsh future.	Wales. We recognise our responsibility as role models. We will lead to	We will implement the right governance systems and structures with
We will take a long term perspective to deliver a sustainable organisation for future generations.	inspire.	suitably qualified individuals who are reflective of modern society



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#### LIVING OUR VALUES

COURAGE	HUMOUR	INTEGRITY
A no compromise, no regrets philosophy – daring to dream.	Bringing perspective and a recognition that we do this for the enjoyment.	Doing the right thing – even when no one is looking.
EXCELLENCE	FAMILY	SUCCESS
Pursuit of our goals and a	Inclusive and welcoming to all – the esports family.	Achieving in and out of game – responsible for each other's

recognition that it's ok to make mistakes to become better.

committed to each other's success.

reputations.

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## **OUR PURPOSE**

MORE PEOPLE, MORE OFTEN WITH MORE ENJOYMENT AND MORE SUCCESS





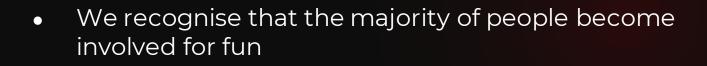
# **PEOPLE**

- We will encourage more people to play esports and get involved with Esports Wales
- We will focus on core games Overwatch, Rocket League, League of Legends among others.
- We will try to encourage more female gamers to join, bringing down barriers to allow everyone to participate
- We will engage with volunteers, players, casters, supporters, coaches, streamers and our esports partners
- WELSH ESPORTS IS FOR ALL.

# **10RE OFTEN**

- Competitive gaming is the main focus we want all stakeholders, whether they be players, casters, streamers, supporters or volunteers to engage with esports more often
- We will broaden our appeal by including links to all competitive games not just our core games
- We will deliver an 'always on' approach so any of our stakeholders can engage with the game anywhere, anytime
- Using social media platforms such as twitter, discord, instagram we can offer interaction any time of day

# MORE ENJOYMENT



- Our teams and local hubs are community hubs where we go to enjoy ourselves and socialise
- We will include non esports titles to enable more people to enjoy themselves more often
- We will provide a mixture of streaming content to keep people entertained

# **E SUCCESS**

- As well as enjoyment, we also play to win
- We will deliver structures and systems that underpin individual and team success
- Men and women are equally important for organisation and country
- Success out of games results in more people engaging with esports, more often and with more enjoyment. As a result we are able to invest more in to esports and gaming with in Wales.

## **STRATEGIC CONTEXT**



sponsorship and investment.

# **FROM**2019

- Exclusive and elite
- No team focus
- No brand
- Male focussed & inaccessible
- The underdog
- Nothing

## ΤΟ

- 2023 onwards
  - To... Being inclusive and involving
  - To... Focusing on esports at all levels
  - To... A national brand with international appeal
  - To... Focusing on everyone and accessible to all
  - To... A brand with ambition
  - To... Inspire the next generation of players



### CHANGES IN SOCIETY PROVIDE MULTIPLE OPPORTUNITIES

AGING POPULATION

FLEXIBILITY & LIFESTYLE FIT

The ageing population and change in the cultural makeup of Wales means that Esports Wales needs to cater for more diverse supporter and participant bases

People are striving to be more health conscious in their everyday lives and therefore need flexible and low commitment options to fit into their time-limited lifestyles.



### CHANGES IN SOCIETY PROVIDE MULTIPLE OPPORTUNITIES

#### **TEAM GAMES**

#### TECHNOLOGY

The 'achievement benefits' that esports offers are important.

Develops Self-Esteem Teaches Leadership Skills Teamwork Stronger Relationships Teaches Respect Time Management Technology is changing the way people participate and engage with each other.

We will include socialising and support



### **STRATEGIC OUTCOMES**



## **UNITY & ALIGNMENT**

- Welsh esports is aligned at all levels
- We have a common purpose, common goals, healthy relationships and structures that underpin a successful esports structure
- There will be disagreements, but then we will agree and support a collective way forward
- We will focus on solutions and the future



## PLAYER EXPERIENCE

- We commit to support each player through all levels of the games and beyond
- Clear pathways for players to move up through the ranks
- Health and wellbeing support for the players
- Chance to get scouted by professional teams





## SUPPORTER EXPERIENCE

- We aim 'connect' our fans to esports like no other nation
- We will embrace mainstream, social and digital media to enable daily engagement right through to ensuring that our events deliver an 'exceptional supporter experience'
- We aspire to improve esports as a product for supporters we are in the entertainment business
- Provide a central hub for merchandise for various teams and hubs with in the our community.
- Provide membership cards that provide added discount for events and merchandise .



## REVENUE UP, COST DOWN

- More people come to support our teams, more often and as a result the 'best commercial partners' aspire to work with Welsh Esports
- We drive cost synergies across all levels of esports in Wales. Consequently we create more reinvestment
- Utilizing free technologies but also keeping the standard high and professional



## **OUR PEOPLE**

- We have a no compromise approach to talent. We focus on recruiting, developing, involving and igniting the talent in the critical roles in Welsh esports at all levels. We drive for ownership and engagement and as a result we build a sustainable, long term platform for esports and gaming within Wales.
- Our volunteers and committees reflect the diversity of various esport games.



- Clear pathway from grassroots to main Welsh team
- Expectation of success and winning at all levels
- Opportunity to participate at any level
- Successful career beyond esports
- Exposure to the best coaches
- Improve focus on player welfare
- Effective engagement through digital/social media



- Promoting Esports Wales teams
- Fan loyalty born from success
- Fulfilling supporter's interests
- Eliminating stigmas and discrimination



- Giving constructive criticism to build off
- Reflective analysis of past performances
- Identifying team's strengths and weaknesses
- Maintaining effective team communication
- Clear goals for the team
- Ensuring players wellbeing outside the game
- Respected by the players



- Creating a lasting caster community
- Contributing to other casters through feedback
- Ensuring consistent stream quality
- Suggesting how to better the broadcasts
- Up to date game knowledge
- Preparation equalling success
- Passionate about the game



- Easily accessible by members
- Streaming skills giving educational advantages
- Freedom to express personalities and creativity
- Hands on experience with new hardware/software
- Learning through content creation
- Entertaining free alternative to TV
- Engage with streamer communities



- Integral to the community
- Provides members with connections
- New skills and experiences given
- Boosting staff confidence
- A chance to meet new people
- Giving back to the organisation
- Enhances a member's employability



- Ensuring annual and monthly targets are met
- Working on customer acquisition and networking
- Building up relationships with new parties
- Creating interesting packages to brands
- Travelling to exhibitions, conferences and meetings
- Resolve customer disputes that satisfy both sides



**PLAYERS** SUPPORTERS COACHES CASTERS STREAMERS VOLUNTEERS COMMERCIAL PARTNERS

- Joint purpose and common goals
- Work for mutual benefit
- Welsh esports and partner brands aligned
- Welsh esports living its values
- Transparent partnership
- Long term perspective and win/win opportunities
- Create digital assets for partners

#### Partners and Sponsors of the League of Legends Championship Series 2018





## WHAT DOES SUCCESS LOOK LIKE?

 More people playing esport titles

 More formats, played more often

Welsh national team

 Grassroots and national team consistently winning tournaments

 Enable esports to be a yearround activity

# OUT OF GAME

- More people supporting, coaching, casting and volunteering
- More digital engagement
- More investment in esports and gaming with in Wales
- More generations and more diverse volunteer base to secure the future of esports within Wales
- Engaging in programmes to help Wales to become a more active nation



## **BUILDING THE GRASSROOTS**



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#### COMMUNITY EVENTS

Esports Wales has a lot of competitive play, and while that is a key focus, our community activity offers some more fun and casual events. Each month we will schedule events for ESW community which is a mix of esports and more casual games. By Playing in these events will allow you to win tokens, and automatically be entered into giveaways.

#### NAME: Give it a try / Newbies Night

**DESCRIPTION**: A night dedicated to learning a new esport that you may not have played before in a friendly and welcoming environment with some more experienced players to guide you.

**PURPOSE**: To introduce more people into esports titles, and help people find people to play with, engage people.

**EXAMPLE GAMES**: CSGO, LEAGUE, DOTA, RL, R6, TFT, OVERWATCH, FORTNITE

#### NAME: Looking to Play

**DESCRIPTION**: Playing with others, players who are looking to play some casual games/ranked games. **PURPOSE**: To help people find people to play with, playing together will increase engagement and grow the community.

**EXAMPLE GAMES**: CSGO, LEAGUE, DOTA, RL, R6, TFT, OVERWATCH, FORTNITE

#### NAME: Community Events

DESCRIPTION: Playing with others, just want some casual games, Not Competitive. PURPOSE: Get community playing together. EXAMPLE GAMES: Among us, Minecraft, Board Games, Animal Crossing, Escape for Tarkov, Rust, Ark. This also includes Quiz nights, Meetups and Watch Parties

#### NAME Community Cup

**DESCRIPTION**: Playing with others, just want some casual games, competitive aspect, sign up as a team, Alternative takes on tradition esports, 1v1, CSGO Wingman, Rocket League modes etc. **PURPOSE**: Get community playing together, Give players to change to play in a more competitive setting but

to chance to play in a more competitive setting but casual environment.

**CAP**: Player Cap Advised sometimes i.e gold and above. **EXAMPLE GAMES**: CSGO, LEAGUE OF LEGENDS, DOTA, RL, R6, TFT , GOLF WITH FRIENDS, FALL GUYS, MULTIVERSES, MARIO KART, TRACKMANIA.

Included in these would include would be separate events for women & non-binary members of the community, and LGBTQ+ events.



## STREAM TEAM



#### What is Esports Wales Academy?

The academy is the first step to get young players involved in esports and thinking about esports as a possible career choice for the future.

- Esports Team Creation Create your own competitive team with your classmates and play a selected game.
- Logo Design Create your own esports logo and the class will vote which one cuts it for your team.
- Merchandising You can see how to create merchandise for your team.
- Esports Event Family and friends can be invited to watch your team play in the event.

### **SCHOOLS AND COLLEGES**



#### What Esports Wales can offer colleges:

- Provide advice and guidance
- Provide resources
- Help building teams get setup and play
- Provide Advertisement
- Partnership Tournaments
- Events Management
- Future tournaments
- Coaching sessions
- Organised Talks

Age restriction on games - Rocket League, Overwatch, League of Legends, Valorant.

## UNIVERSITIES



What Esports Wales can offer universities:

- Provide advice and guidance
- Provide resources
- Building teams for NSE, Nuel
- Provide advertisement
- Partnership tournaments
- Events management
- Organised talks
- Viewing parties
- Future tournaments
- Coaching sessions

Games - CS:GO, DOTA2, FIFA, Hearthstone, League of Legends, Overwatch, Rocket League and a range of fighting games.





## ESPORTS WALES LOCAL

What Esports Wales can offer Gaming organisations

- Provide advice and guidance
- Provide resources
- Provide advertisement
- Partnership Tournaments Official Tournaments
- Events Management
- Organised Talks
- Viewing Parties
- Future tournaments

The staff at Esports Wales pride themselves on years of combined experience in esports from a multitude of backgrounds, such as the National University Esports Leagues, Insomnia Gaming Festivals, Apparel and National Student Esports.

### **ESPORTS WALES HUB**

#### What is Esports Wales Hub?

The new Esports Wales hub will be a centralized location to manage the teams and players across Wales. Allowing us to safeguard the community and make sure that Esports is a safe environment for players to develop.

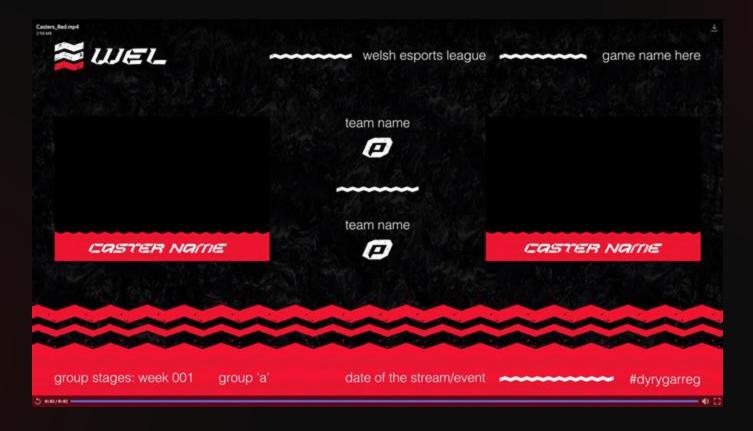
URL: hub.esportswales.org (Launch Winter 2022)

The system would include -

- Player Register
- Looking for a Team
- Approved Coaches
- Approved TA
- Community Nights Attendance
- Team Registration
- Tournaments

### **WELSH ESPORTS LEAGUE**





Esports League Wales: Brand Identity on Behance

### WELSH MASTERS



Brand changes to suite St Davids Day when the game titles will look to be announced.

The Welsh Masters 2023

Titles Announced 1st March

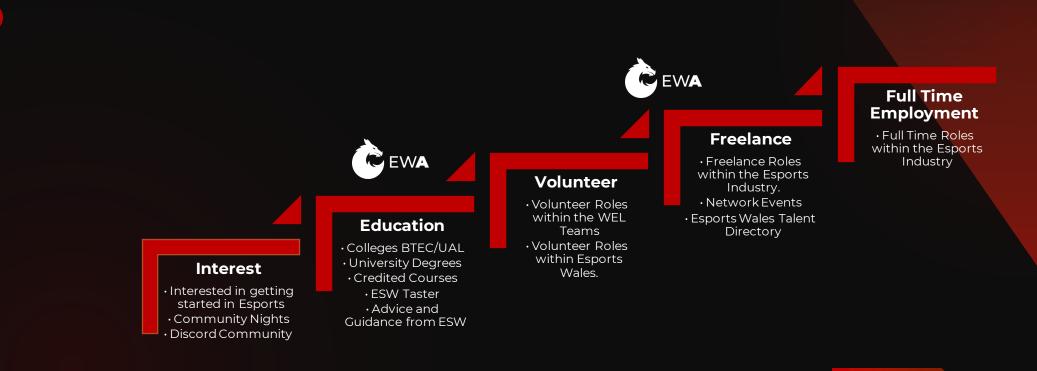


## BUILDING THE NATIONAL TEAM





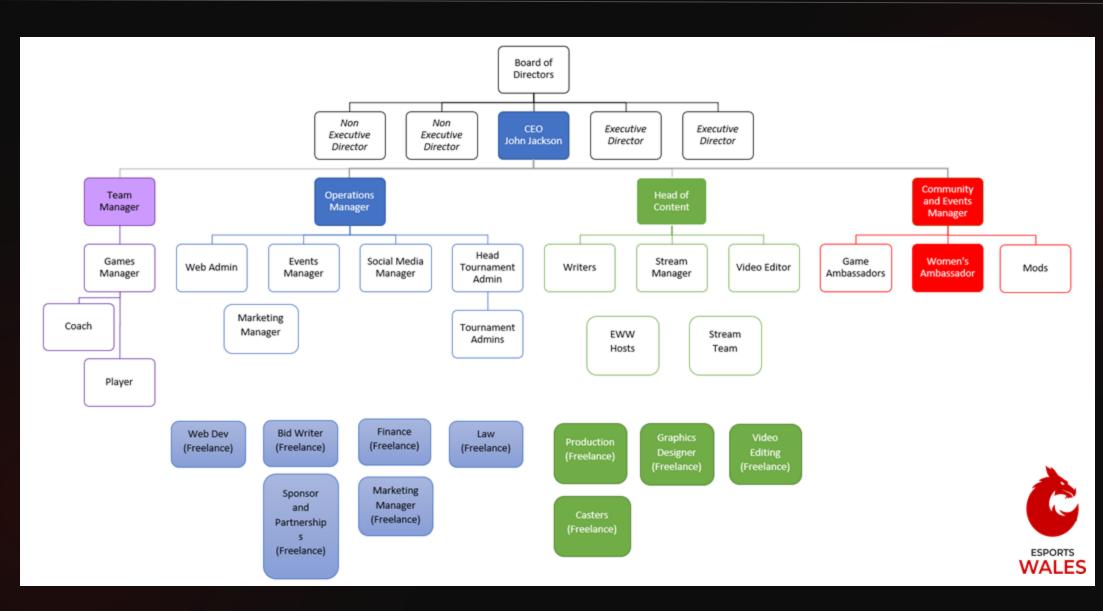




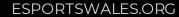
CAREERS

#### PATH TO INDUSTRY





#### 2023 NEW ORGANISATIONAL STRUCTURE



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ESPORTS AND GAMING PRESENTATION

